



**DP WORLD**

# **CREATING MARKET ACCESS FOR INDIAN INDUSTRY AND EXPORTERS**

# OUR HOME DUBAI UNITED ARAB EMIRATES

We are Dubai:  
your #1 global hub  
for trade, tourism,  
events and lifestyle

**A DIVERSIFIED  
ECONOMY  
EMBRACING  
TECHNOLOGICAL AND  
RESEARCH-BASED  
INDUSTRIES  
WITH EVENTS  
AT ITS HEART**



## KEY FACTS

A thriving **international city** located  
on the Arabian gulf.

Home to more than **200  
nationalities** speaking more than  
**140 languages**

Tolerant, hospitable and welcoming



## DUBAI IN NUMBERS

#1 World's most  
cosmopolitan city

1<sup>st</sup> Arab Nation in the 2020 global  
innovation index

1<sup>st</sup> MENA Nation – 2020 ease of  
doing business ranking

Top 20 ranking in the 2020 logistics  
performance index

## CONNECTOR AND ENABLER OF TRADE

Gateway to the UAE: largest  
domestic market  
in the region

Hub to the GCC, Africa and South  
Asia regions

Connecting to 3.5Bn  
regional population

Access to 65% of global GDP within  
8-hour  
flight radius





# 295 BUSINESS UNITS IN 78 COUNTRIES



## WHAT WE DO

### Ports & terminals

Building and operating world-class, multipurpose container terminals.

### Economic zones

Building ecosystems of opportunity for global trade.

### Marine services

Delivering comprehensive global solutions for the whole maritime industry.

### Logistics

Door-to-door cargo solutions that bring the world closer together.

# PROVIDING SOLUTIONS TO CARGO OWNERS

## Traditional Container Customers

### Shipping Lines



## Beneficial Cargo Owners

- Automotive
- Oil & Gas
- Manufacturers
- Healthcare
- Technology
- Consumer







DP WORLD

**DP WORLD  
UAE REGION**

**100 SQKM of dedicated  
industrial and trade zone  
#CITYFORTRADE**

Jebel Ali's  
economic activities  
contribute up to  
**33% of  
Dubai's GDP**

Jebel Ali Port

Jafza North

National Industrial  
Park

Jafza South



# DP WORLD UAE

We are in the business of enabling smarter trade along the supply chain from manufacture to consumption

## PORTS AND TERMINALS



JEBEL ALI  
PORT

MINA  
RASHID

MINA  
AL HAMRIYAH

## ECONOMIC ZONES



## LOGISTICS



IMPERIAL LOGISTICS

SYNCREON  
UNICO

AVANA  
PERMA

## MARINE SERVICES



UNIFEEDER

TRANSWORLD

FEEDERTECH

## TECHNOLOGY





# THE REGION'S LARGEST POLYFUNCTIONAL PORT

Jebel Ali Port developed specialized facilities and equipment to offer the ability to handle all types of cargo

## Container terminals

**4** Terminals

Capable of handling:

**+22.4**

MN containers



- Handled 10K vessels (2019)
- 25 Kms of Quay Length
- 100+ Berths (CT, GC, Oil, Private)
- 109 Gantry Cranes

## RORO

**1** MN CEU handling capacity

**27k**

CEU storage capacity

## General Cargo

**27** Berths

**+1.2**

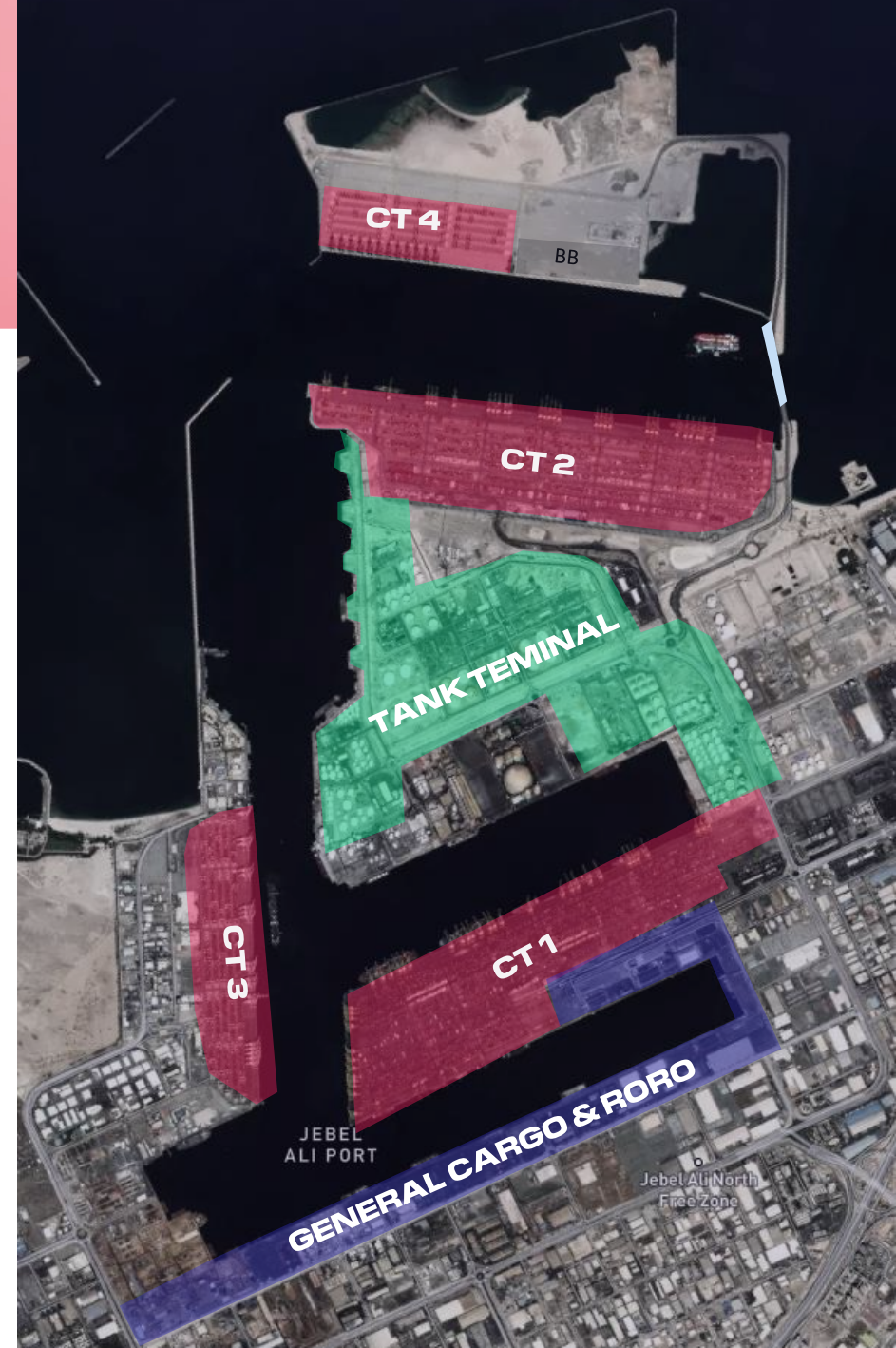
MN SQM yard

## Liquid Bulk

**11** Berths

**+2MN**

SQM storage area



# JAFZA

Comprehensive & seamless solutions for all industries, from light industrial to heavy manufacturing

**USD 104.2 Bn**

Worth of trade facilitated during 2020

**400**

of top global logistics services providers facilitating seamless trade

**8,600+**

Interdependent happy customers

**100**

Of the top fortune 500 companies call JAFZA their home

## BENEFITS



**100% Ownership of Companies**



**0% Corporate Tax for 50 Years**  
(Renewable concession)



**0% Personal Income Tax**



**0% Duties**  
on Import/Export or Re-export



**No Restriction on Capital Repatriation**



**0% VAT** on transaction of goods between companies located in Designated Zones in Jafza and outside UAE



**No Restriction on Foreign Talent or Employees**



**No Currency Restrictions**



**Onsite Customs**



**Mortgage premises to a bank or financing Company**

**INDUSTRIAL PLOTS**



**LIU / WAREHOUSE**



**OFFICES**



**BUILT TO SUIT SOLUTIONS**



**ONSITE RESIDENCES**





# NATIONAL INDUSTRIES PARK

**21** KM<sup>2</sup>

of designated land  
for development

**Mainland  
Laws**

**300**

Fully established  
entities

**Business Center**

Offering state-of-the-art  
amenities

Dedicated Zone for Manufacturing

Multistory Car Park – 204,000Sqm

Next to Jebel Ali Port & Main Highways in UAE (E11,E311,  
E611)

Infrastructure ready land for setting up factories &  
Distribution centres

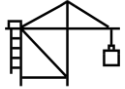


# EXCEPTIONAL MULTIMODAL CONNECTIVITY

One-of-a-kind multimodal environment under a single custom bonded area enabling efficient trade flows

## SEA CONNECTIVITY

Jebel Ali port (JEA)



Direct connectivity to **150+ ports of call**; served by **180+ shipping lines** through over **80 weekly services**

## AIR CONNECTIVITY

International (DWC/DIC)



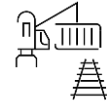
Served by more than **140 airlines** to **270 destinations** around the world moving **2.5mil tons of cargo**

## ROAD CONNECTIVITY



**Capability to reach** GCC & Levant countries in 1 to 3 days

## RAIL CONNECTIVITY



Etihad Rail will have a depot within **Jebel Ali Port**, connecting it to the rest of the UAE and GCC

Adjacent to E11, E311 & E611 highways. Proximity to key Industrial & Trading clusters in Dubai & UAE







# DP WORLD LOGISTICS

Our in-house entity providing End to End solution ensuring your products are delivered to your customers efficiently and cost effectively



## FREIGHT FORWARDING

Sea Freight: FCL, LCL, GC, RORO, Heavy Equipment, Oversized cargo.

Air Freight: General Air Freight, Charter services, Intermodal Solutions.

Road Transportation: Trucking services, Domestic & GCC Countries

Solutions: e2e Solutions,

Sea to Air Solutions,

Customs clearance, Documentation, Insurance.



## CONTAINER FREIGHT STATION (CFS)

Open Storage Area 250,000 Sqm

Covered Storage Area 20,000 Sqm

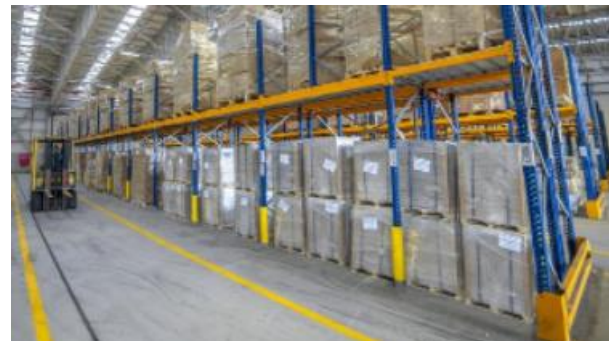
Inter Terminal Transport (ITT)

Cross Stuffing & Cross Dock Solutions

Jebel Ali Automotive Hub Solutions

Jebel Ali DIT Solution (Delay in Transit)

Fast shifting & turnaround from Terminals to/ from CFS



## TRUCKING & DISTRIBUTION

Variety of Trucks: FTL, LTL, Reefer

Experienced Staff & Operators

Last Mile Delivery

Track & Trace

Fast Turn around

Insurance & Safety



**DP WORLD**  
LOGISTICS



## WAREHOUSING SOLUTIONS

Cool Storage 7,000 sqm, +10°C to +20°C

Cold Storage 10,500 sqm, -29°C to +13°C

Dry Warehouse 25,000 sqm

Jebel Ali Hub Storage 14,000 sqm



## VALUE ADDED SERVICE:

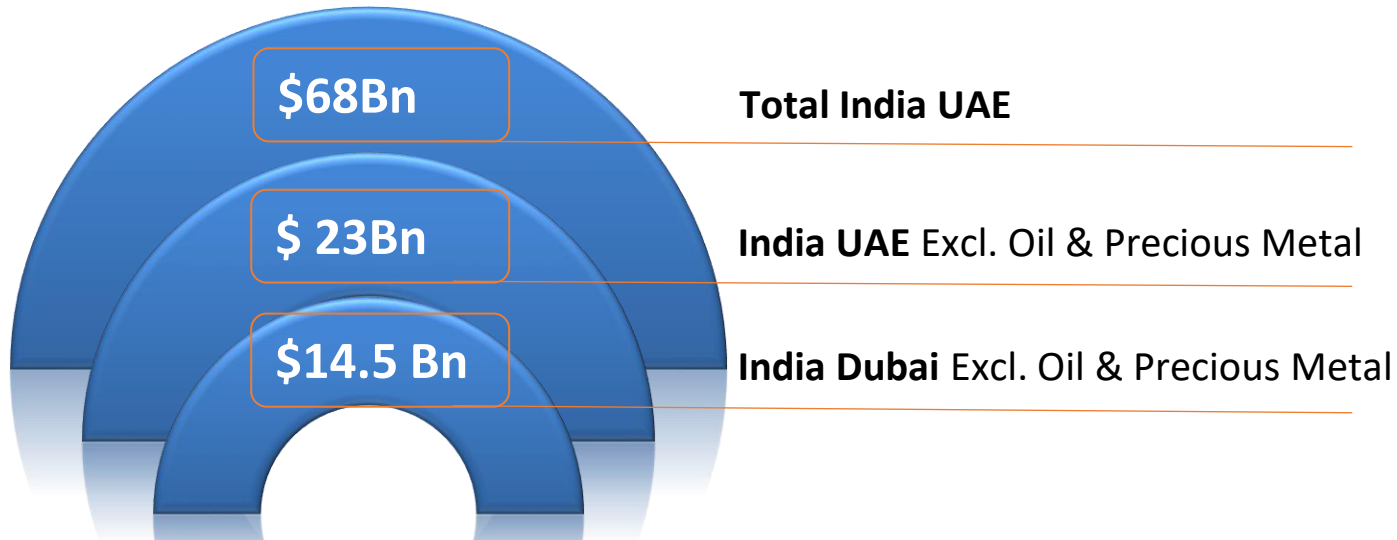
**PACKAGE / RE-PACKAGING,  
BARCODING, LABELLING, ASSEMBLY,  
INSPECTION,  
LASHING & SECURING**



# BILATERAL NON-OIL TRADE: INDIA-UAE

*India-UAE Trade\* (\$Bn)*

*\$68 Bn overall trade | \$23 Bn non-oil/non jewelry trade*



**UAE-India Trade:** 14% growth in 2021 vs. pre-pandemic trade value  
**UAE's 2<sup>nd</sup> largest non-oil trade partner**

Dubai-India:

**Dubai - Gateway to over 62% of UAE's trade with India**  
(Excl. Oil & Precious Metal)

JAFZA-India: Handling 20% of UAE-India Trade  
**Largest supporting ecosystem for trade with India**  
(Excl. Oil & Precious Metal)

**India - Dubai's #1 trade partner**



**\$100 Bn vision**

CEPA 2022 Leads the strategic relationship to a **New growth story**

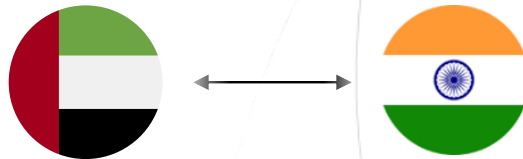
**Jebel Ali is largest destination in the World for India's Exports**





# UAE – INDIA TRADE OPPORTUNITY

Comprehensive Economic Partnership Agreement (CEPA) opens new doors for trade between the UAE and India



**90% of the trade covered under CEPA**

The CEPA is likely to benefit **\$26 billion** worth of Indian products - currently subjected to 5% import duty by the UAE

**40%**

Value-addition in UAE required to eliminate tariffs in India



Agri /F&B

Chemicals /  
Polymers

Textile /  
Apparel

Pharma  
/Medical  
equipment

Automobile  
/Spare Parts

Engineering /  
Machinery

# INDIA UAE SUCCESSFUL PARTNERSHIP

Our Largest Investor Base – Indians!



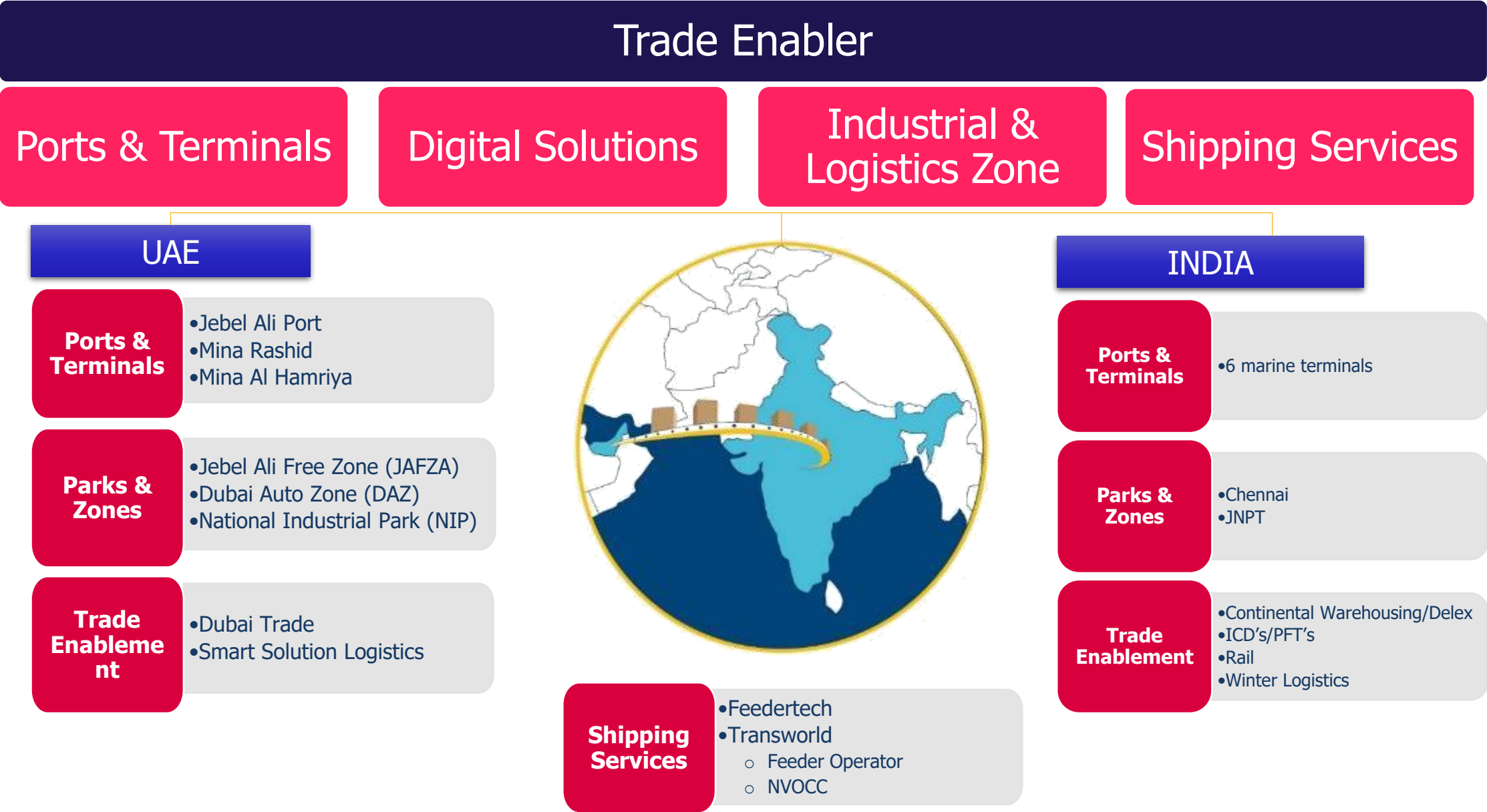
Hub of Choice for  
1100+ Companies

supporting JAFZA  
14% of Total Companies

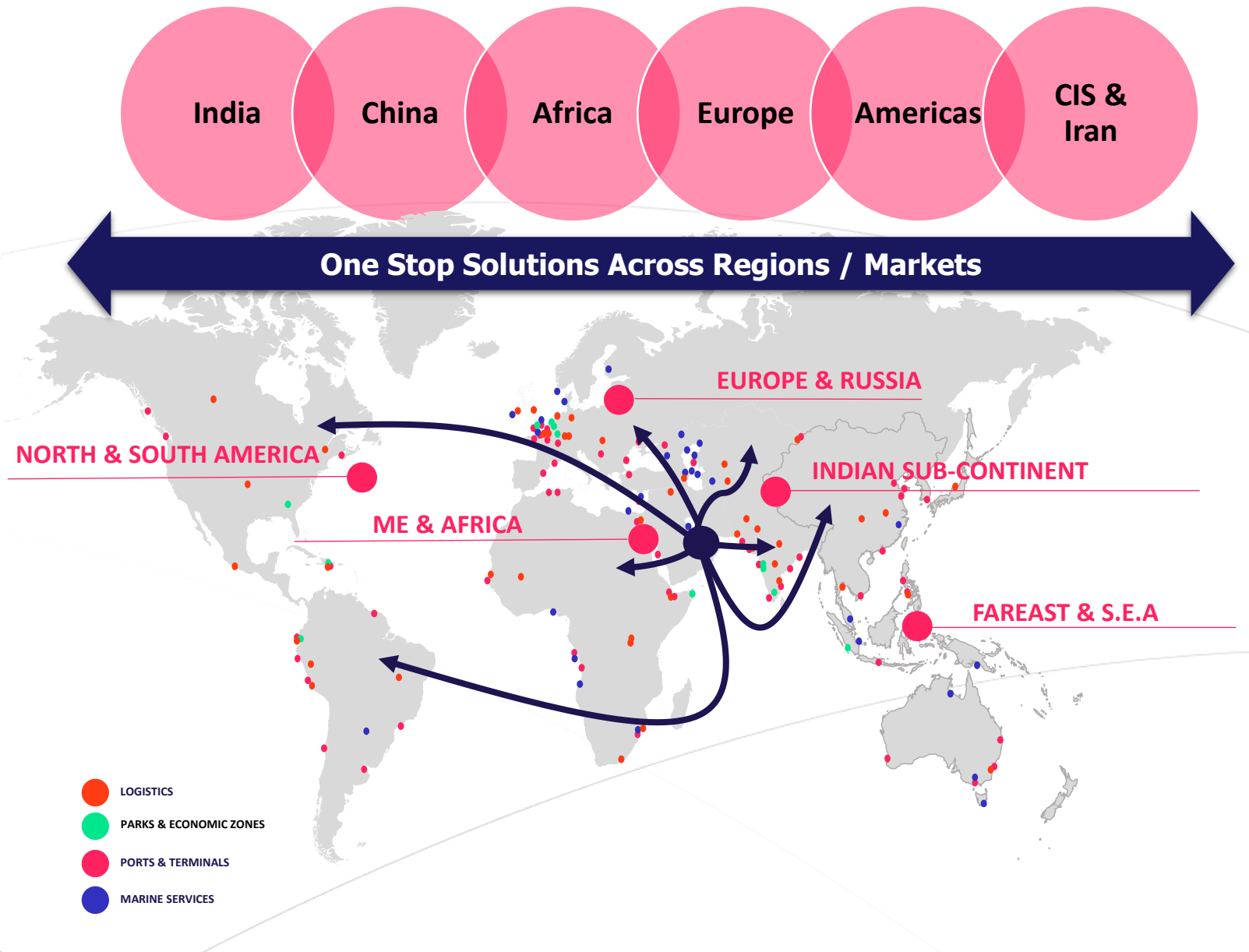




# DP WORLD – INDIA UAE BRIDGE



# DP World – Building Trade Bridges



Integrated service offering from DP World to enhance trade flows, enable profitable investments and optimize global supply chain.

## Objective:

- ↑ Facilitate access to larger markets, wider consumer base
- ↑ Seamless E2E Supply Chain Solutions
- ↑ Leverage DP World's vast portfolio of ports, inland logistics, and industrial zones across the globe

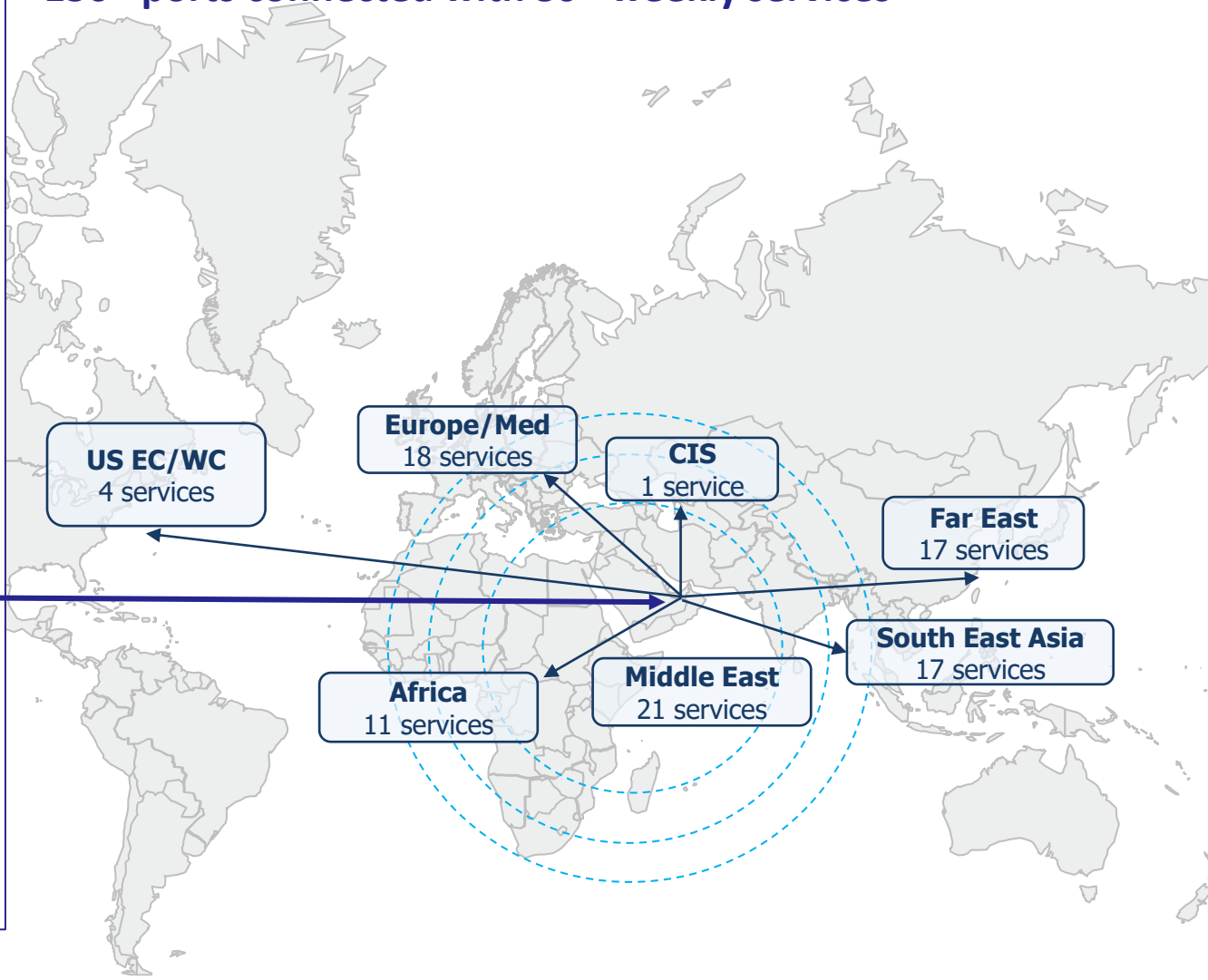


# CONNECTING INDIA TO GLOBAL MARKETS FROM DUBAI

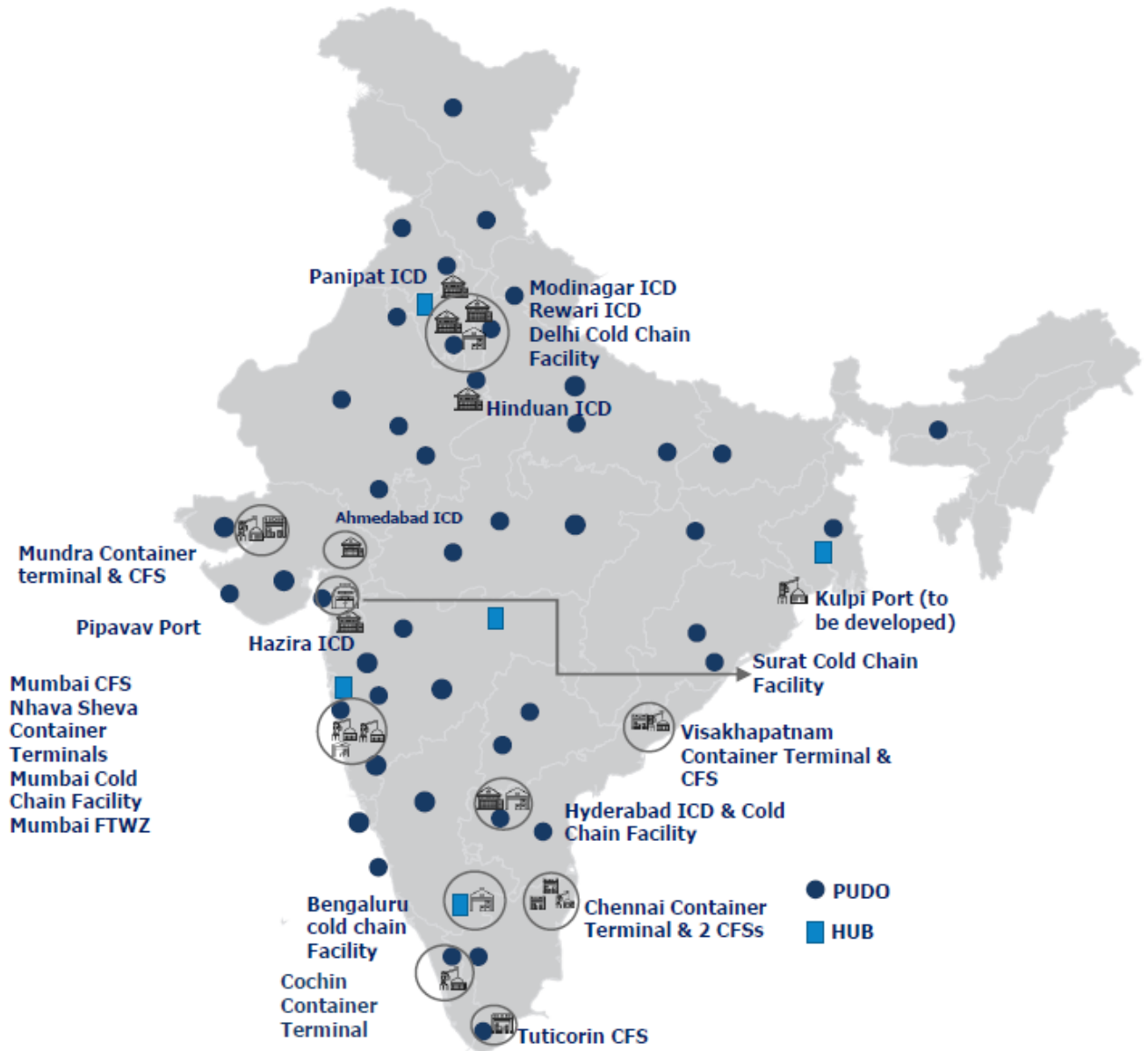
Connecting Jebel Ali to 9 Ports with 15 weekly services from 10+ shipping lines












150+ ports connected with 80+ weekly services



# DP WORLD INDIA



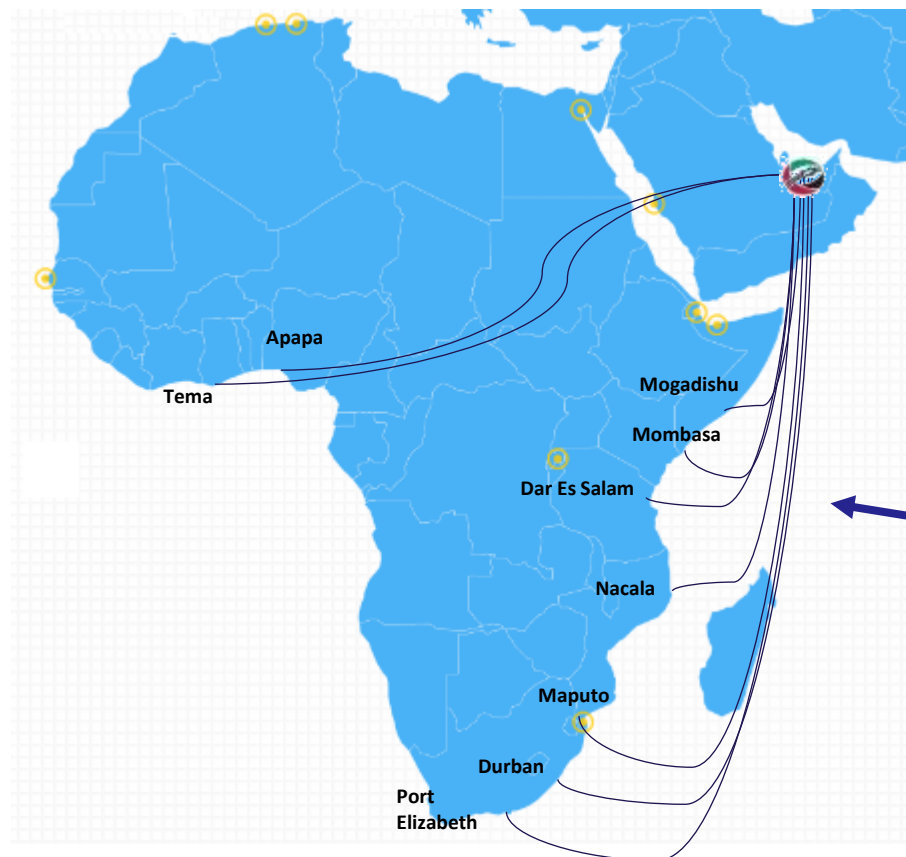
- |   |           |  |   |           |  |
|---|-----------|--|---|-----------|--|
|  | <b>6</b>  | Port Terminals (+Kulpi concession)                     |  | <b>7</b>  | Inland Rail Terminals                            |
|  | <b>6</b>  | Container Freight Stations                             |  | <b>2</b>  | Free Trade & Warehousing Zone (underdevelopment) |
|  | <b>2</b>  | CTO Licenses   |  | <b>6</b>  | Cold Chain Facilities                            |
|  | <b>2</b>  | Mn sq feet of warehouse space under Contract Logistics |  | <b>92</b> | Cities with Express Logistics Centres            |
|  | <b>30</b> | Container Trains                                       |   |           |  |



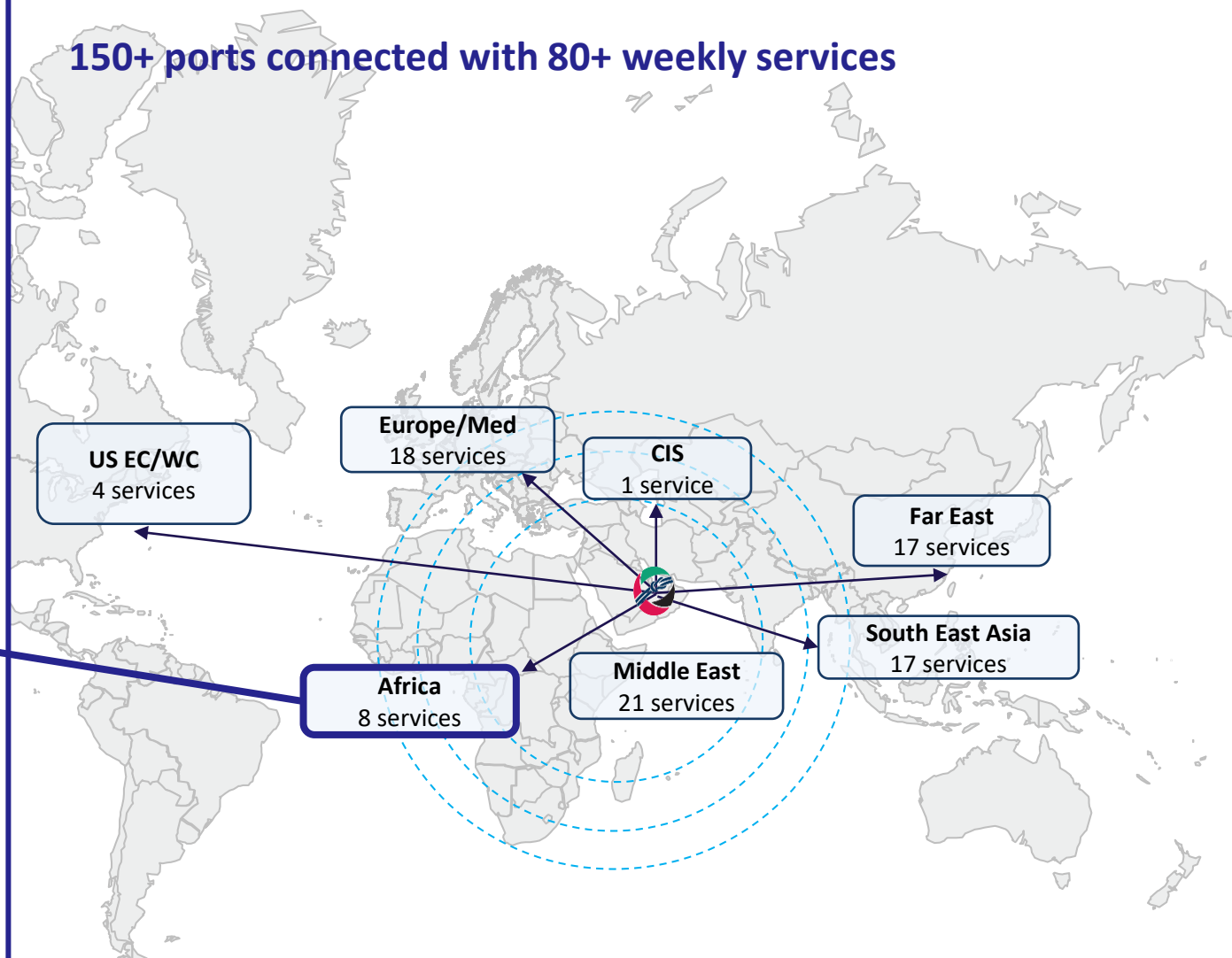


# CONNECTING AFRICA TO GLOBAL MARKETS FROM DUBAI

Connecting Jebel Ali to 9 Ports with 8 direct weekly services from 6+ shipping lines



150+ ports connected with 80+ weekly services

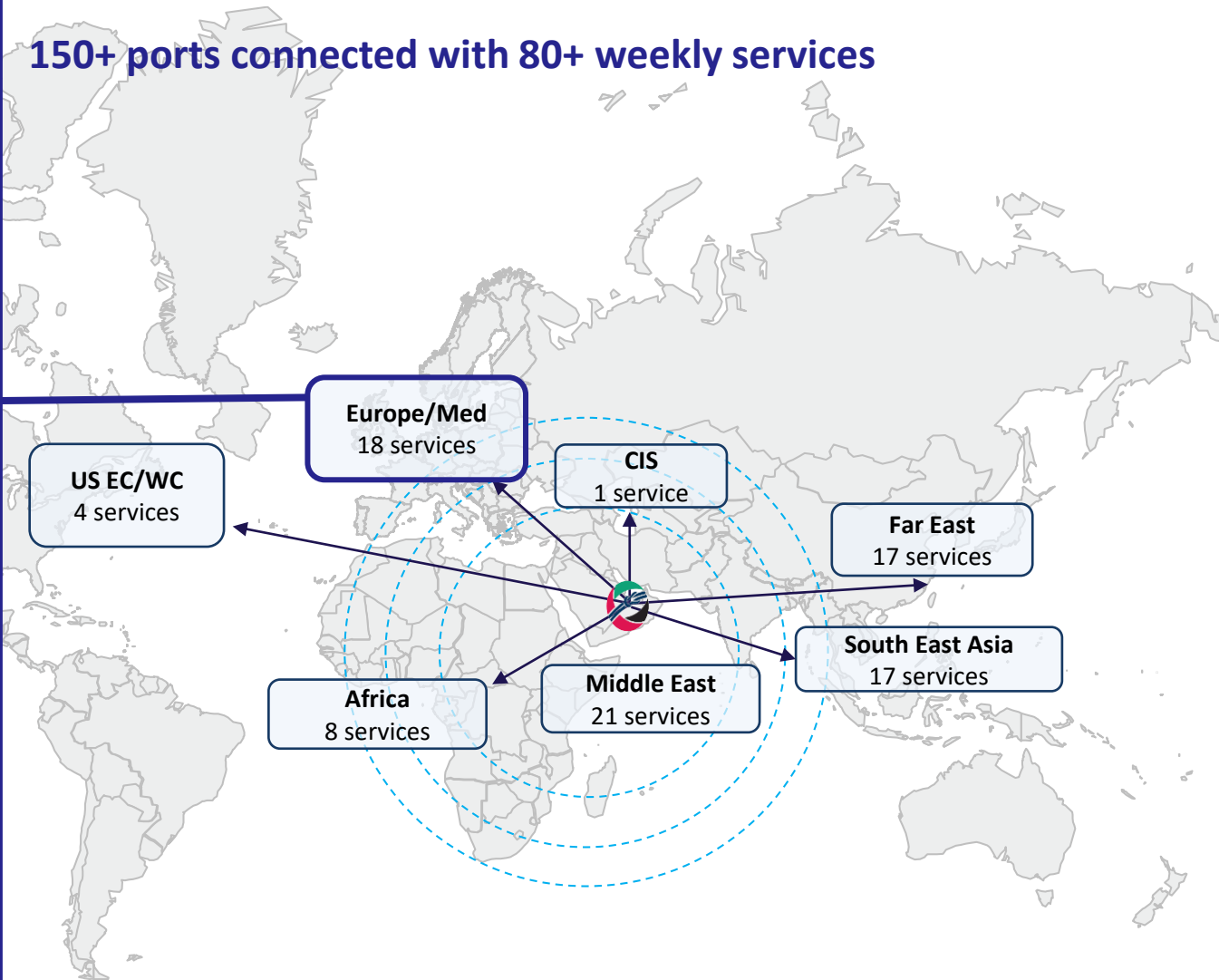


# CONNECTING TO EUROPE

Connecting Jebel Ali to 28 Ports with 18 direct weekly services from 10+ Shipping lines

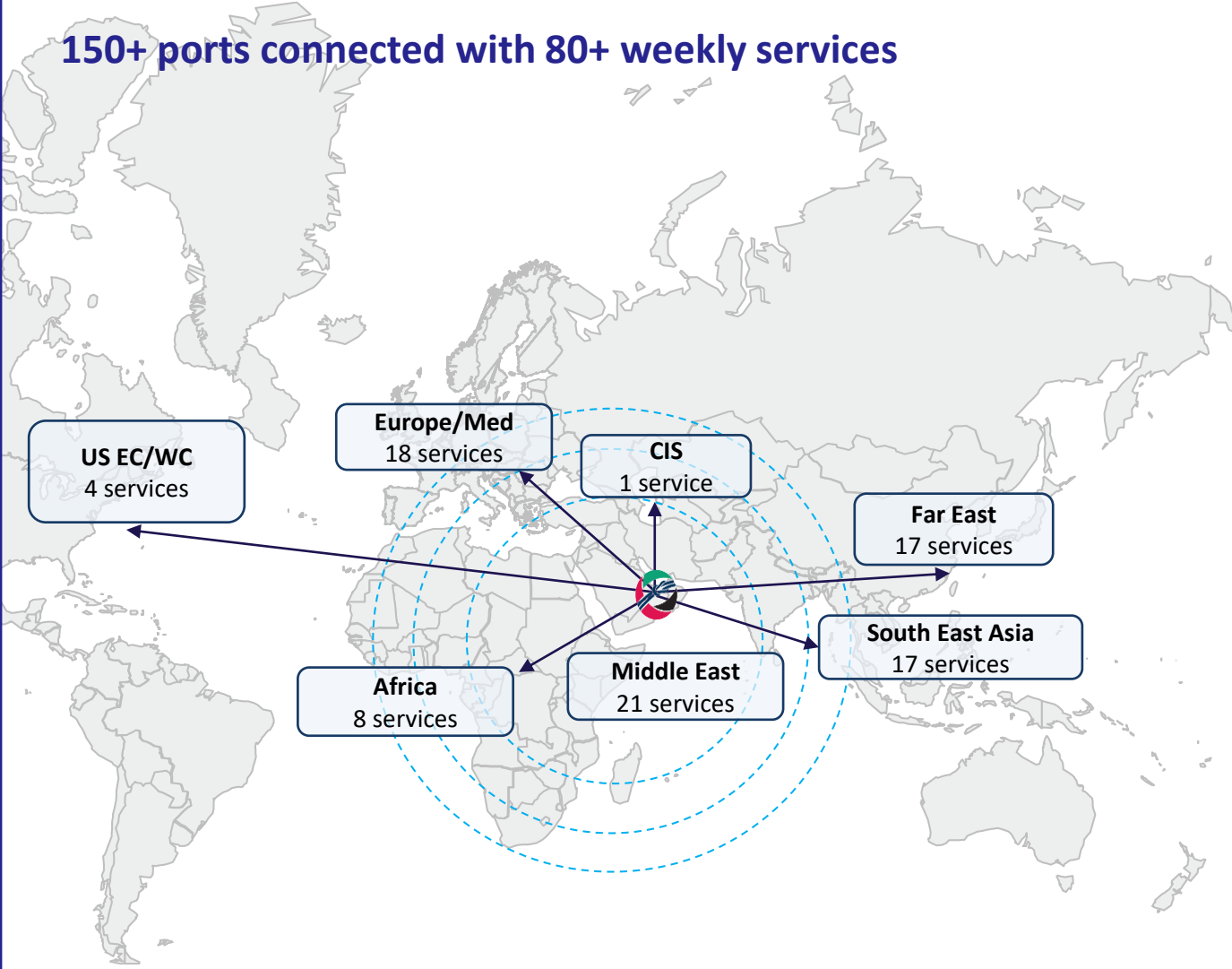


150+ ports connected with 80+ weekly services





# CONNECTING TO LATAM



# RETAIL DISTRIBUTION CENTRE

One of the largest retail and hospitality conglomerates in the Middle East, Africa and India.

Currently the Group operates over **2,300 outlets**

Over **30M sq ft.** of retail space across **22 countries**

## Eco-system

- Opened Mega DC Warehouse at JAFZA in June 2018.
- 750,000 square meters - Largest Automated Distribution centres in the GCC
- Capacity- processing 500 million units p.a.

### Before

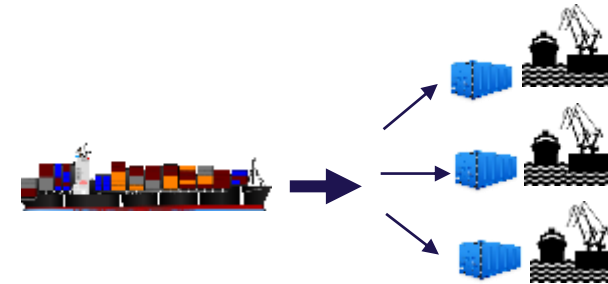
- With sourcing from Cargo origins (mainly China, India), Company exported from to GCC & African countries directly leading to Higher distribution logistics costs (cost

Regional Distribution Center set up in June 2018

### After

- Direct distribution from single facility helped consolidate cargo, decrease operational costs, enhance inventory visibility

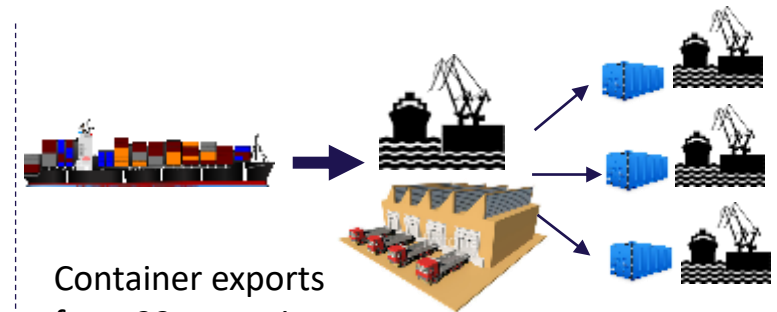
### Before



Container exports from 23 countries

Receive at multiple regional Ports

### After



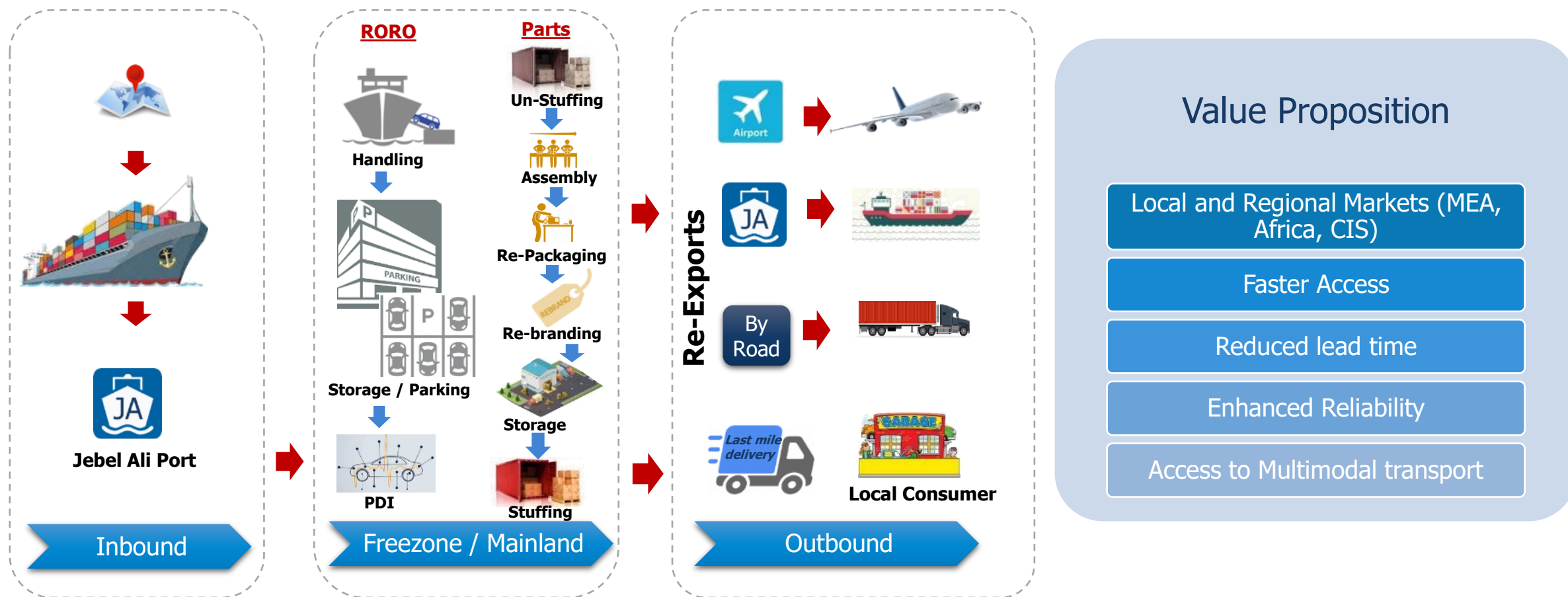
Container exports from 23 countries

## Benefits

- Reduced lead time & operational costs
- Enhanced Access to Markets
- Enhanced liner connectivity:
- Increased delivery Reliability
- Faster access using JA Port



# AUTOMOTIVE – RORO + SPARE PART DISTRIBUTION HUB



## Our Key Partners in Success



# ENGINEERING, POWER & HEAVY INDUSTRY

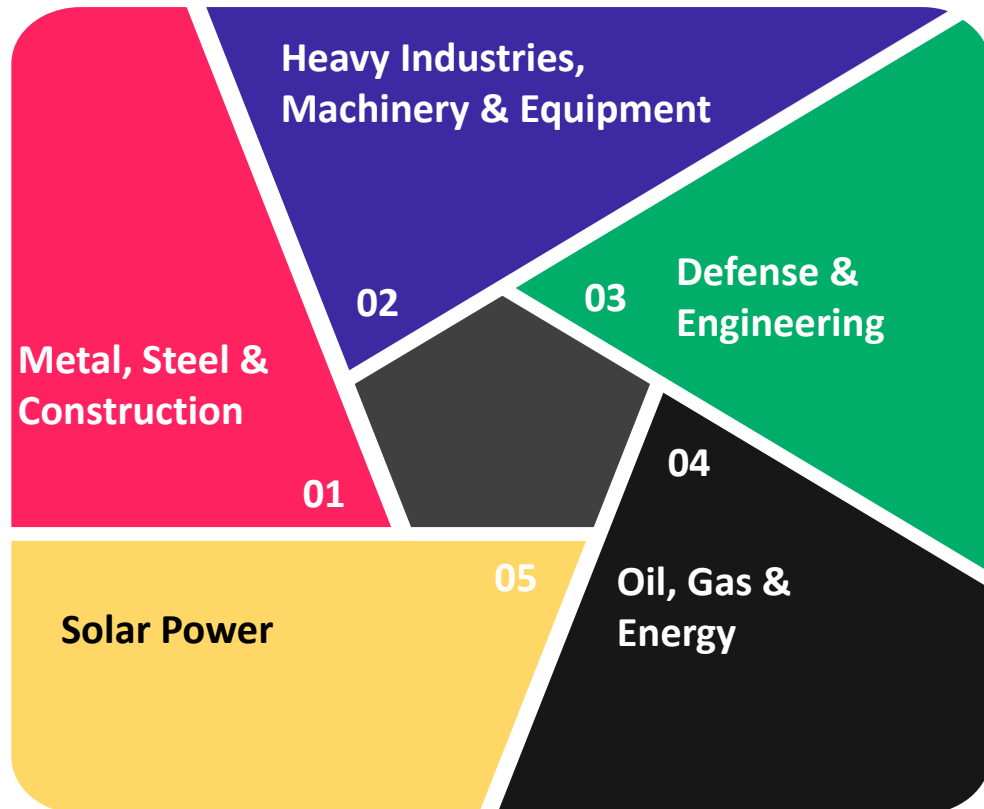
Quayside Land

Specialized  
handling  
equipment

Capability to  
handle any type  
of cargo

Wider access to  
raw materials

Future Rail  
connectivity



**Diversified capabilities to handle heavy engineering cargo regardless of the size or weight.**



Loading  
Arm



Pipe  
racks



Oil rigs



Windmill



# F&B SUCCESSES





**DP WORLD**

# **NEW DEVELOPMENTS**





# JEBEL ALI PULSE TERMINAL



Parameter	Specifications
Location	Quay 1 – Berth 4A
Draft	13.7 m
Berth Length	190 m
Area	100,000 sqm





# THE JEBEL ALI OPPORTUNITY



**Area of over 1  
Mn sqm**

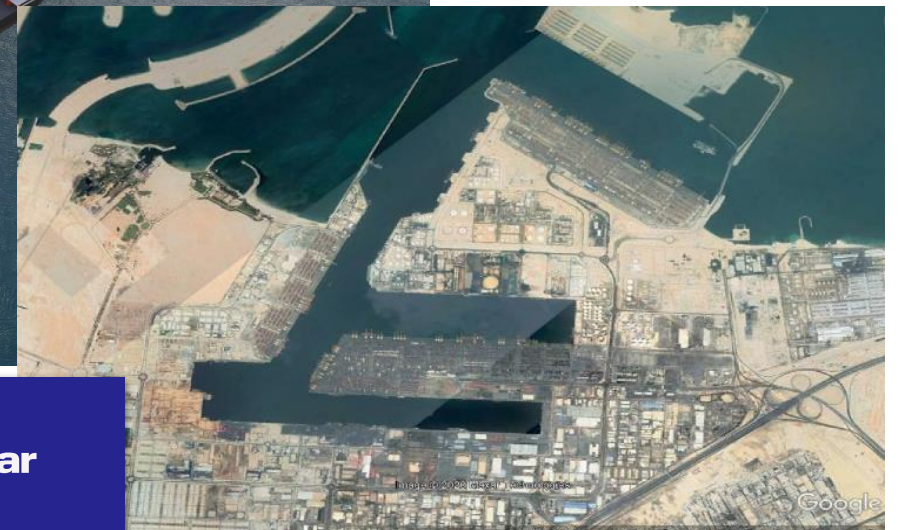
**14-16 m draft**

**12 berths**

**Quay side  
access**

**Rail connection to  
GCC**

**2 Km quay  
length**



**Grains**

**Oil Seeds**

**Pulses**

**Bio Fuels**

**Sugar**





**The Region's First Free-zone Wholesale Market**

**Hybrid : Wholesale + Retail**

**Local + Regional (MEA, CIS & Europe)**

**Mega Free Zone marketplace spread over 560,000 Sqm Located in Jebel Ali Free Zone**



# INDIA BUSINESS INCUBATION CENTER



**SETUP YOUR BUSINESS AT  
A 60% REDUCED COST\***

**We Facilitate Access to Global Markets**

Company registration with license	Free zone benefits	Eligibility for 2 visas	Furnished serviced office
Logistics and supply chain solutions	Proximity to metro station	Free Wifi	Platform for SME

**THE INDIA - UAE BRIDGE**

Subsidized for first 3 years

For Indian traders / exporters/ manufacturers

Benefits of JAFZA/ Jebel Ali Port

Logistics support services for Incubatee

Access to larger consumer markets

VAT designated zone /0% corporate & income tax



# INDIA UAE BRIDGE

Integrated service offering to enhance trade & investment

**Polyfunctional Port**

**Free Zone  
/Industrial  
Logistics Parks**

**Business Setup**

**Logistics Solutions**

**Industrial Land**

**LIU/Warehouse**

**Access To 150+  
Global Ports**

**Access to  
International  
Markets**

**Digitally Enabled  
One-Stop  
Ecosystem**

**Built to Suit  
Solutions**

**Plug & Play Eco-System for Trade & Industry**